

**Fifth Semester B.Com. Degree Examination,  
October/November 2019**

(CBCS Scheme)

**Commerce**

**SOFT SKILLS FOR PERSONALITY DEVELOPMENT**

Time : 3 Hours]

[Max. Marks : 90

Instructions to Candidates : Answers should be written in English only.

SECTION – A

1. Answer any **TEN** sub-questions from the following. Each sub-question carries 2 marks : (10 × 2 = 20)
- (a) Define personality.
  - (b) What is group discussion?
  - (c) What are traits?
  - (d) Give the meaning of emotional intelligence.
  - (e) What is career planning?
  - (f) What is the meaning of goal?
  - (g) List out any four time wasters.
  - (h) What is creativity?
  - (i) What is non-verbal communication?
  - (j) What are attitudes?
  - (k) What is brain storming?
  - (l) Give the meaning of vision.



SECTION – B

Answer any **FIVE** questions from the following. Each question carries **5** marks : (5 × 5 = 25)

2. Explain briefly the determinants of personality.
3. Discuss the importance of positive attitude.
4. Explain briefly the process of communication.

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5. Describe the stages in the development of personality.
6. How do you manage time effectively? Explain briefly.
7. Discuss the importance of creativity.
8. Why is goal setting important? Explain.

### SECTION - C

Answer any **THREE** questions from the following. Each question carries 15 marks : **(3 × 15 = 45)**

9. Explain the principles of stress management.
10. Discuss the theories of personality.
11. Explain the importance and techniques of creativity.
12. Discuss the steps to develop positive attitude.
13. Prepare a curriculum-vitae (CV) with the following details.

Mr. Jeevith is born on 12<sup>th</sup> September 1985, his father is Anup and his mother's name Shilpa, he is resided in house number 170/1, Sadashiva Nagar, Tumkur, He is a bachelor. He has completed his schooling in Govt. High School, Tumkur and passed II PUC from Govt. Junior College, Tumkur. He did his B.Com. degree in Govt. College Tumkur which belongs to Tumkur University with first rank. He got NSS certificate, he worked as an Assistant Manager in a private bank at Bangalore for three years. He is a melodious Kannada Folk singer.